

## MEMBERSHIP APPLICATION FORM

### Company Information

Company Name \_\_\_\_\_  
 Main Location Address \_\_\_\_\_  
 City, State, Zip \_\_\_\_\_ Phone # \_\_\_\_\_  
 Website Address \_\_\_\_\_ Fax # \_\_\_\_\_  
 Primary Contact \_\_\_\_\_  
 Email Address \_\_\_\_\_  
 Alternate Contact \_\_\_\_\_  
 Email Address \_\_\_\_\_  
 Year Company Founded or Years in HME Business \_\_\_\_\_

### Branch Locations (use reverse side for additional locations)

Address #1 _____	Phone # _____
City, State, Zip _____	Fax # _____
Address #2 _____	Phone # _____
City, State, Zip _____	Fax # _____

### Ownership Structure

Our Company is: \_\_\_\_\_ Independently Owned  
 (check all that apply) \_\_\_\_\_ Hospital Affiliated  
 \_\_\_\_\_ Publicly Held  
 \_\_\_\_\_ Subsidiary of Parent Corporation  
 \_\_\_\_\_ Other (Joint Venture, etc).

### Scope of Service

Traditional Home Medical Equipment	% of Total Service: _____
Respiratory Services	% of Total Service: _____
Sleep Services	% of Total Service: _____
Rehab & Assistive Technology	% of Total Service: _____
Supplies	% of Total Service: _____
Enteral Services	% of Total Service: _____
Pharmaceutical Services/Infusion	% of Total Service: _____
Other	% of Total Service: _____

Annual Gross Volume in Revenue \$ \_\_\_\_\_

### Staffing

Number of Full Time Employees: \_\_\_\_\_

Does your company employ the following:

Respiratory Therapists # _____	ATPs # _____
OT/PT # _____	Rehab Techs # _____
Other # _____	

**Industry Involvement**

Are you or any of your staff involved in the following organizations? (check all that apply)

- |  |                                |
|--|--------------------------------|
| <input type="checkbox"/> American Association for Homecare (AAH) | <input type="checkbox"/> AASM  |
| <input type="checkbox"/> State Association                       | <input type="checkbox"/> RESNA |
| <input type="checkbox"/> NRRTS                                   | <input type="checkbox"/> NHIA  |
| <input type="checkbox"/> AARC                                    |                                |

Other organizational affiliation and/or consumer advocacy groups?

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Are you a member of any Buying Group?  Yes  No

If yes, please list: \_\_\_\_\_

**Accreditation**

Select appropriate accreditation status:  JCAHO  CHAP  ACHC  HQAA  Other(list) \_\_\_\_\_

Comments: \_\_\_\_\_

**Most Important Issues That Affect Your Financial Performance**

- |  |   |   |  |
|--|---|---|--|
| <input type="checkbox"/> Reimbursement | <input type="checkbox"/> Benchmarking       | <input type="checkbox"/> Best Practices | <input type="checkbox"/> Talent Management   |
| <input type="checkbox"/> Supply Costs  | <input type="checkbox"/> Accreditation      | <input type="checkbox"/> Staffing       | <input type="checkbox"/> Regulatory          |
| <input type="checkbox"/> Networking    | <input type="checkbox"/> Education/CEUs     | <input type="checkbox"/> Operations     | <input type="checkbox"/> Competitive Bidding |
| <input type="checkbox"/> Repairs       | <input type="checkbox"/> Business Financing | <input type="checkbox"/> Managed Care   |  |

**Supplier Volume**

List in descending order your five largest suppliers: Estimated Annual Volume

- |          |       |
|----------|-------|
| 1. _____ | _____ |
| 2. _____ | _____ |
| 3. _____ | _____ |
| 4. _____ | _____ |
| 5. _____ | _____ |

**MED Referral**

How did you hear about MED? What interests you about MED Membership?

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Please fax to 866-230-7771, Attn: Membership

By completing the signature portion below, "Applicant" authorizes The MED Group to obtain and use background information and consumer credit reports that may be necessary to evaluate this application. This process and the information utilized could result in the denial of the application. "Applicant" also expressly authorizes The MED Group to contact any third parties, including appropriate suppliers, to obtain information about "Applicant's" accounts and payment histories. "Applicant" waives any right or claim that might be otherwise held under the Fair Credit Reporting Act. "Applicant" releases and indemnifies The MED Group from any liability resulting from acquiring and using such information. I hereby attest, by signature below, that I am authorized to complete this form for my company.

\_\_\_\_\_  
Applicant-MED Membership Candidate

\_\_\_\_\_  
Company

\_\_\_\_\_  
Date